

**smhcharterplan.com**  
**917-8500**



See how affordable health insurance can be for you and your employees ... Visit our website for a free online quote and ask about special discounts for our Alliance Associates.

**What our clients have to say about the Charter Health Plan**



"We are pleased to partner with the Charter Health Plan ... Many small business owners who would not normally be able to afford health insurance are able to utilize the plan personally and to also retain their employees with this important benefit.

The Charter Health Plan provides an extremely important service to our members at a great value."

– Steve Queior, CCE, Chamber President/CEO

"Our staff are healthier and more confident knowing that they have coverage should a need arise ... The Plan has allowed us to provide a valuable service to our staff and has increased both our staff retention and hiring, allowing us to expand our business."

– Carmen Scoma, Administrator, All Stat Home Health

"As a small business, we never thought we would be able to offer health insurance to our employees. Charter Health Plan allows us to give our employees a chance to invest in their good health at a very affordable rate."

– Darrell North, Alpha Spray Foam, Inc.

"The plan is a perfect fit for a small business. It's hassle-free and affordable." – Christopher D. Smith  
Law Office of Christopher D. Smith, P.A.

# Sarasota Memorial Charter Health Plan



**SARASOTA  
MEMORIAL**

CHARTER HEALTH PLAN

1991 Main Street, Suite 147, Sarasota, FL 34236

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**SARASOTA  
MEMORIAL**  
CHARTER HEALTH PLAN



## A Big Idea For Small Business

As the community's safety net hospital, we understand the need for small business owners and employees to have access to comprehensive and affordable group health insurance. Making the choice to offer the Charter Health Plan not only provides a vital benefit to your employees, it also plays a major role in the recruitment, retention and productivity of your valuable workforce. For more information about coverage options, call (941) 917-8500 or visit our website: [smhcharterplan.com](http://smhcharterplan.com)



### The Charter Health Plan includes:

- Wellness Services for Adults & Children
- Prescription Drug Coverage
- Inpatient & Outpatient Hospital Care
- Outpatient Diagnostic Care
- Outpatient Medical and Surgical Care
- Outpatient Rehabilitation Services
- Maternity Care
- Durable Medical Equipment
- Behavioral Health Services
- Comprehensive Physician Network  
*(Visit [smhcharterplan.com](http://smhcharterplan.com) for a list of our providers)*
- Accredited Self-Care Tools
- Local Medical Management
- Active Partners Workshops – *designed to help employees understand their health plan, the importance of prevention and early detection and how they can take a more active role in their care and treatment.*

**Backed by the resources & reputation of one of "America's 50 Best Hospitals".**



## High Quality, Affordable Coverage

If you are a small business owner, challenged to provide group insurance, the Charter Health Plan will be a vital benefit to your employees – one that will give them access to quality, affordable health care. Backed by a health system and network of physicians you know and trust, the Charter Health Plan is offered exclusively by Sarasota Memorial – the county's only public, not-for-profit hospital and only one in the region ranked among "America's 50 Best Hospitals."

### The Plan – \$2 Million Lifetime Benefit

Deductible/Co-Insurance	\$500/80-20% to \$10,000
Maximum out of pocket (including deductibles)	\$2,500 individual \$7,500 family
Office Visits (Primary Care)	\$20 copay first 4 visits/calendar yr, then Deductible & Co-Insurance
Office Visits - (Specialist Care)	Deductible & Co-Insurance
Wellness Visits	100% up to \$300 max;
Diagnostics: X-ray & Lab	Deductible & Co-Insurance
Diagnostics: Complex Imaging	
Outpatient Services/Surgery	
Hospitalization	
Emergency Room	\$100 per visit plus Deductible & Co-Insurance
SMH Walk-In Medical Centers	Deductible & Co-Insurance
Maternity prenatal & monitoring	\$35 Copay
Maternity hospitalization	Deductible & Co-Insurance
Behavioral Health Services	\$0 Copay first 4 visits, \$30 for visits 5-20
Prescription (subject to max.)	\$15 Generic/ \$40 Brand

